



Menken

- Family business since 1987
- 15.000 pallet locations
- 2nd location in The Hague
- **200-250** employees
- Diversity of food customers





The 'Menken' Culture

Passion



Our staff have a warm heart towards all our cool affairs

Reliable



A solid partner. To our clients, suppliers, staff and all other relations

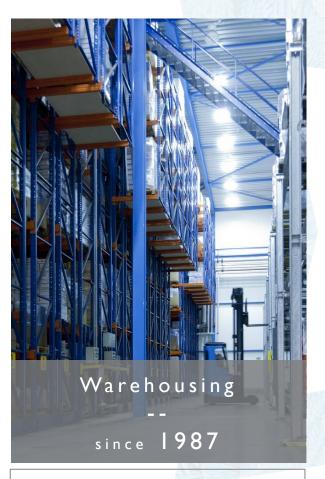
Pleasure



With passion for the job and a big dose of pleasure each and every day this is what gets us on our way



Our 3 Business units

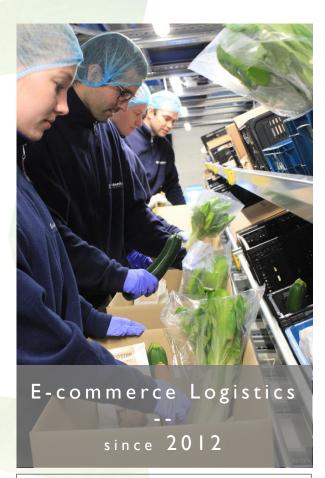


Traders, producers, importers and exporters



Quick Service restaurants, catering, supply chain logistics 4PL

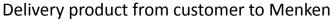
since 1995



Crossdocking, shuttle, last mile services
Chilled and frozen orderpicking

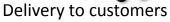


Process E-commerce Logistics



- Multiple products delivered at Menken for order picking, or
- Cross dock (customer delivers a complete box)





- Vans at the HUB's loading the pallets from the Shuttle Truck
- Delivery to the customers
- In case of delay the customer receives a text message/e-mail

Delivery to 'HUB' locations as of 2 AM

 Shuttle trucks deliver to HUB locations all over the country



Customer sends order before 6PM

- Customer services receives the order
- Order sent to order picking teams
- Order picking starts, frozen and/or chilled
- Every box gets an address sticker

Transport planning ready at 9PM Customer receives an e-mail with the planning

Each receiver will be informed about the delivery time

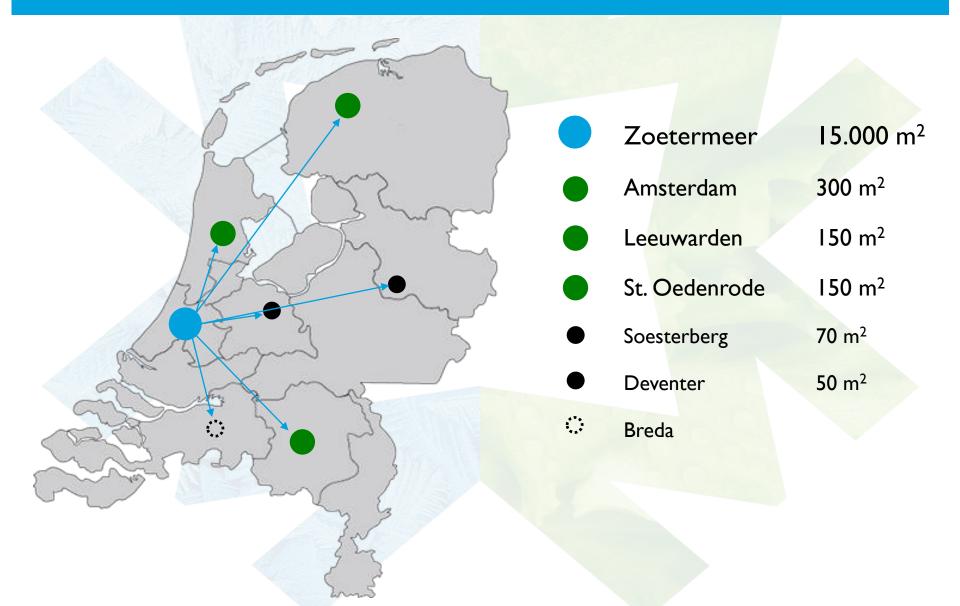


Order is ready for shipment as of 2AM

Crossdock and orderpick boxes put on route



HUB Locations





Fleet

- Nationwide distribution network
- Vans with chilled and frozen loading spaces
 - Most vans we hire from partners
- Our own vans are chilled and frozen by solar panels
- ISO-BRC certifications, Lean & Green



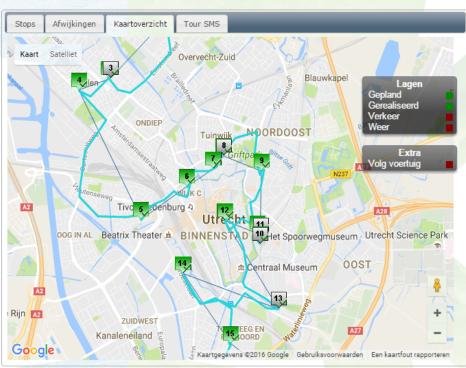






Rit monitor & Tablet

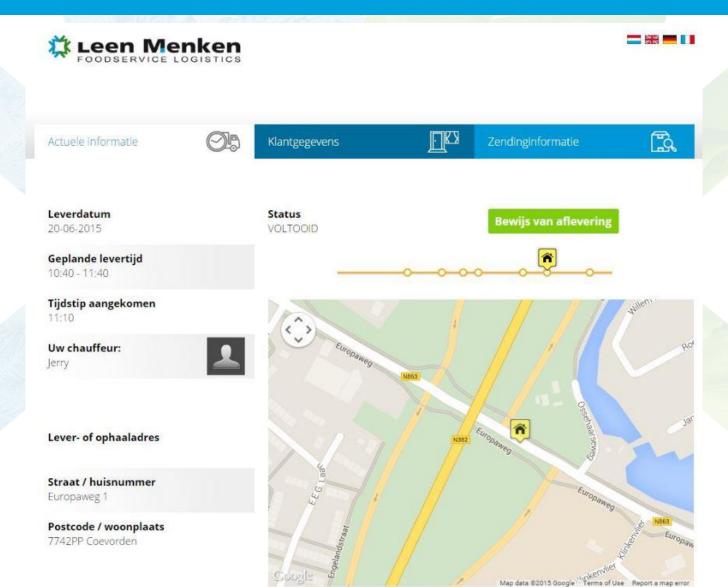






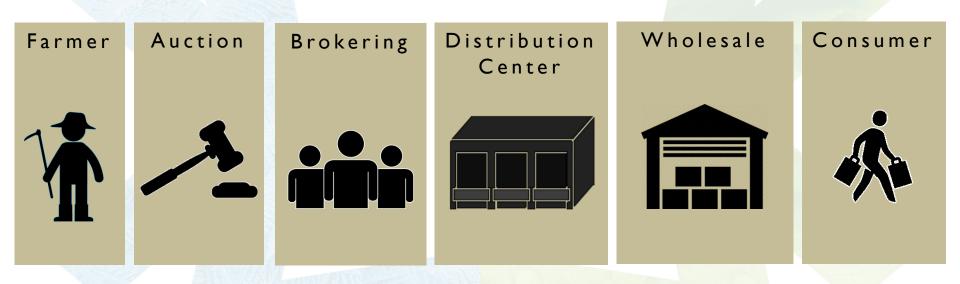


Consumers receive track & trace link





Standard distribution model





Menken E-commerce model



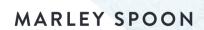






Our E-commerce Customers

Currently we serve 75 customers



Dinnerkits



Online shop with Asian specialties



B2B High quality
Sausages



Online grocery shop with products directly from the farmers

taakteulvinkel.nl

Online cake shop



Online healthy dog- and cat food



Short Food Supply Chain

- Maximize synergies which results in a lower carbon footprint (more customers in one trip)
- Combine pick ups at farmers with deliveries to customers
- Possibility local for local
- Short food supply chain = fresh product
- Short food supply chain = less food waste



Why do our customers choose a logistic partner?

- One multi temperaturenetwork in the Netherlands& Belgium
- 7 Days a week
- Small delivery time window (1 hour)
- Therefor a very low percentage of returns
- Temperature chain is 100% guaranteed





Fresh and naturally cold!



Statement

The short Food Supply Chain is better for the environment



Statement

The short Food Supply Chain is a benefit for the farmer, because they get a better and fairer price for their product